

Cordially Yours Travel CST #1013939-40

530-676-7430

Talking points for AMA WATERWAYS – Adventures by Disney partnership-

A UNIQUE FAMILY EXPERIENCE FOR YOUTH, PARENTS AND GRANDPARENTS!!!!!!

Selected Dates: Only 4 summer sailings and 1 Holiday sailing

1. AMA Waterways 170 passenger vessel AMA VIOLA
2. Purpose Built for families in designed elements i.e. 6 sets of connecting rooms..Suites have a pull-out sofa for 3-4 persons ALL FAMILY SUITES ARE ALREADY SOLD OUT for every sailing.
3. Double Occ. **Lowest category fare starts at \$4,539 pp no air or pre post**
4. Dates – only 5 dates open for the **Adventures by Disney itineraries – July 14-21, 21-28, 28-Aug. 4 and a Special Holiday Dec. 22 sailing Christmas Markets. July 7-14 Exclusive for Disney Vacation Club owners**
5. On board there will be 8 Adventure guides, also cultural Ambassadors and local host guides at every port
6. Biking available at every port
7. All excursions included, wine and beer gratuities and port charges
8. Danube Itineraries Visits Austria, Germany, Slovakia and Hungary
9. Christmas Holiday itinerary visits Vienna and Budapest with a performance by the Vienna Boys Choir
10. No one under 4 years of age – mostly however are pre-teen and teenagers.
11. *No discounts for teachers, seniors, military or firefighters etc.*
12. **Pre and Post in both Prague and Munich.....est. \$1,300 – 1,400 per person**
13. **Suites for a Triple occupancy in a CAT. AB or AA costs approximately \$6,049 - \$6559 per person**
14. Selling out quickly.... Only announced Monday or this week in the trades.....YIKES!!!!!

SO WHAT IF YOU AREN'T INTERESTED IN THE ADVENTURES BY DISNEY FEATURES AND BENEFITS???

Interesting option: COMPARISON: Same ship but not influenced by Adventures by Disney and all their special designed itineraries, ambassadors etc

If booking made outside of Adventures by Disney different itineraries

EXAMPLE: **April 21 and 28th – Tulip Cruise itinerary** then Enchanting Rhine then in **June Romantic Danube** Includes Slovakia and options for excursions i.e. Chesky Krumlow then Later – Legendary Danube

Fares start at **\$3017pp includes port charges and taxes in the lowest category.**

Connecting rooms limited and don't allow quad occ. A 3rd person is allowed if age 4-10 and must share existing bedding. Lowest category does not have an elevator to that lower level... Gratuities are optional so not included in the fare.

Three day Pre land package in Prague per person is \$780 per person

Air prices will vary – depending on season and too early to quote...ex. This year \$1,500 for July or \$1,400 in April

CONTACT ME IF YOU ARE INTERESTED IN A GROUP PROGRAM – AMENITIES AND COST BENEFIT..... Call for particulars. 530-676-7430 \$250 pp discount possible + extra goodies.

Gwendolyn Cordial Duncan, CTIE, CTC, MCC, LCS, LS, DS, CTM, BA
Owner of Cordially Yours Travel
Leader of Travel Agent Professional Society (TAPS)